

**TECHNOLOGY COMMITTEE MEETING**  
**Wednesday, May 15, 2024 10:00 a.m.**  
**Council Chambers or Teleconference (ZOOM):**  
**DIAL: +1 646 558 8656 US & INCLUDE THE MEETING ID: 456-920-3798 & PRESS #.**  
**JOIN ONLINE AT: <https://us02web.zoom.us/j/4569203798>.**

**Committee responsibilities:** Efficiency of technology- IT provider/ website.

**Committee Members:** Justin Hummel (Chair), Bonnie Crawford, Nick McGaw, Jaclyn Kressler.

**Citizens to be heard.**

1. Approval of the minutes from the April 17, 2024 meeting.
2. Discussion of the license plate readers (LPR).
  - a. Flock Group, Inc.
  - b. Harris Technology Services.
  - c. Any motion to move the LPR quotes forward to Council.
3. Review of the "new resident" website page.
4. Update on the IT conversion.

**Next meeting: June 19, 2024**

## **TECHNOLOGY COMMITTEE MEETING MINUTES**

**Wednesday, April 17, 2024, 10:00 a.m.**

**Town Hall or via Zoom**

Chairperson Justin Hummel called the meeting to order at 10:00 a.m., present were Council members Bonnie Crawford, Nick McGaw, Jaclyn Kressler, James Garman (Zoom), Town Manager/Secretary/Treasurer Lisa Dooley, Director of Code Enforcement Mike Reffeor (Zoom), Director of Public Works John Fritz, Airport Coordinator BJ Teichman, Chief Scott Price, LEAA Randi Fetterman and Administrative Secretary Christine Meeker. Also present was MJ Mahon.

On a motion by N. McGaw, seconded by J. Kressler, and voted on unanimously, the Committee approved the minutes from the March 20, 2024 meeting.

The Committee conducted interviews with eight companies for a new IT service provider. Companies interviewed were, Everound, Global Data Consultants, LLC., Higher Information Group, Infradapt, Innotek, Intrada, OneTech 360 and RTI. Jlink Inc. declined the opportunity.

On a motion by N. McGaw, seconded by J. Kressler, and voted on unanimously, the Committee recommends Council approve RTI as the IT provider for the Town.

Notes taken by Christine Meeker and reviewed by Lisa Dooley.

**Flock Safety + PA - Bloomsburg PD**

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Flock Group Inc.  
1170 Howell Mill Rd, Suite 210  
Atlanta, GA 30318

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MAIN CONTACT:  
Hayley Smith  
hayley.smith@flocksafety.com  
9708460930

Created Date: 11/30/2023  
Expiration Date: 12/30/2023  
Quote Number: Q-54727  
PO Number:

**flock safety**

# flock safety

## Budgetary Quote

This document is for informational purposes only. Pricing is subject to change.

Bill To: 119 E 7th St Bloomsburg, Pennsylvania 18201

Ship To: 119 E 7th St Bloomsburg, Pennsylvania 18201

Billing Company Name: PA - Bloomsburg PD  
Billing Contact Name:  
Billing Email Address:  
Billing Phone:

Subscription Term: 24 Months  
Payment Terms: Net 30  
Retention Period: 30 Days  
Billing Frequency: Annual Plan - First Year Invoiced at Signing.

### Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
<b>Flock Safety Platform</b>			<b>\$36,000.00</b>
<b>Flock Safety LPR Products</b>			
Flock Safety Falcon ®	Included	7	Included
<b>Flock Safety Video Products</b>			
Flock Safety Condor™ PTZ w/ LTE Service	Included	5	Included

### Professional Services and One Time Purchases

Item	Cost	Quantity	Total
<b>One Time Fees</b>			
<b>Flock Safety Professional Services</b>			
Professional Services - Standard Implementation Fee	\$650.00	2	\$1,300.00
Professional Services - Existing Infrastructure Implementation Fee	\$150.00	5	\$750.00
Condor Professional Services - Standard Implementation Fee	\$750.00	5	\$3,750.00
<b>Subtotal Year 1:</b>			<b>\$41,800.00</b>
<b>Annual Recurring Subtotal:</b>			<b>\$36,000.00</b>
<b>Estimated Tax:</b>			
<b>Contract Total:</b>			<b>\$77,800.00</b>

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This is not an invoice – this document is a non-binding proposal for informational purposes only. Pricing is subject to change.

Billing Schedule	Amount (USD)
<b>Year 1</b>	
At Contract Signing	\$41,800.00
<b>Annual Recurring after Year 1</b>	\$36,000.00
<b>Contract Total</b>	\$77,800.00

\*Tax not included

## Product and Services Description

Flock Safety Platform Items	Product Description
Flock Safety Falcon ®	An infrastructure-free license plate reader camera that utilizes Vehicle Fingerprint® technology to capture vehicular attributes.

Flock Safety Condor™	Flock's pan, tilt, zoom (PTZ) or fixed cameras which capture video footage with the option to stream live video, capture and view video recordings, and upload videos.
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One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

## FlockOS Features & Description

**Package:** Community

FlockOS Features	Description
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Phone:

484-261-8200

Email:

hcoy@harristechnologyservices.com

Web:

www.harristechnologyservices.com

**We have prepared a quote for you**

**Bloomsburg LPR Quote**

Quote # 002931  
Version 1

**Prepared for:**

**Bloomsburg Police Dept.**

Lisa Dooley  
Ldooley@bloomsburgpa.org



Phone: 484-261-8200

Email: [hcoy@harristechnologyservices.com](mailto:hcoy@harristechnologyservices.com)

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## Statement of Work

Project includes the following:

- HTS to Install (5) Verkada CB62- TE's.
  - This includes (4) Enclosure's and equipment for Cellular Connectivity.
  - Includes labor and material for installation.
- Bloomsburg Police Department to provide power to 4 poles at the Locations/Poles selected.
- HTS to provide **Managed Service Agreement** (separate quote) for Monthly Cell Service for each Verkada Camera.

### Installation:

- Includes labor and materials for installation.
- Installation is non-union and non-prevailing wage.
- **HTS to Supply Lift for (1) Week**
- HTS to assist with (5) only camera focus / adjustment.
- Installation to occur during normal business hours. HTS is to be provided free and clear access to all device locations. If after-hours become required, additional charges may apply.

### Pricing includes (1) mobilization.

- One for combined cable and device installation.
- Where construction progress causes interruptions in workflow necessitating multiple visits for partial scopes of work, additional charges may apply.
- Site must supply secure locked space for tools, materials and equipment.
- Where site requires multiple moves of storage / shanty space, additional charges may apply.

### Site Conditions are understood to be:

- Back boxes, stub ups, conduit, riders, paths, penetrations by others except where specifically noted otherwise.
- Patching and painting is excluded and is by others.
- Fire alarm relay supplied and installed at access control panel location by others.
- 120-VAC is supplied, installed and terminated by others.

Cabling to be run to nearest IDF. Customer must provide sufficient power and internet to the building that can be used to setup security system. HTS utilizes industry standard CAT6 PoE cabling that has a maximum run of 300' from the IDF or switch location. Beyond this distance, additional power sources, switches, and other types of cabling are required to properly install the system. If installation circumstances differ from what is explicitly called out in this scope of work, additional charges will be incurred.

HTS will invoice payment for product upon product shipment. Payment is due within 30 days of issued invoice. Upon payment, project installation will be scheduled. Labor will be invoices in monthly installments against installation progress with final payment due upon completion of project. Returns are subject to approval by HTS within 30 days from the time an invoice is issued. Accepted returns are subject to a 35% restocking fee. Specialty and customer order products are non-refundable. After 30 days, product cannot be returned. Any labor incurred against the executed contract will be invoiced in full. Any outstanding labor will be credited against final invoice.

Work to be performed during normal business hours, consisting of Monday through Friday, 9A to 5PM. Work outside these hours, not specifically called out in this scope of work, will incur additional fees. All labor quoted is NON-UNION unless specifically called out in this scope of work.





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## About Verkada

### One Integrated Platform to Strengthen and Streamline Security

Manage all physical security across your facilities under a single pane of glass with Verkada's fully integrated hardware and software solution. All hardware is protected by an industry-leading 10-year warranty, while automatic updates ensure that your system has the latest features and security enhancements.

#### Cameras

- Hybrid cloud architecture – no NVRs/DVRs/servers – simply plug and play
- Find, save, and share footage within seconds
- Unlimited user seats and archiving to cloud-based storage
- Proactive alerts for person of interest, vehicle of interest, and motion

#### Access Control

- Allow employees to use a phone or a badge to unlock doors
- Get real-time door events and reports with granular SMS or email notifications
- Lockdown a building with one button
- Automate the onboard and offboard process for employees
- Avoid a full rip and replace with the Event Bridge by enabling video analytics on third-party access controlled or alarmed doors

#### Environmental Sensors

- Detect vaping events and monitor air quality, TVOCs, PM2.5, motion, temperature, humidity, or noise
- Easily configure alerts for when thresholds predetermined are reached
- No additional servers or hubs – easy to set up and manage

#### Alarms

- Eliminate false alarms with video verification of all alarm events
- Get after-hours monitoring of camera events by a real human virtual guard
- Remotely manage alarms from web or mobile

#### Guest

- Provide a simple, personalized check-in for guests with custom templates and contact-less sign-in
- Scale complex configurations, including role-based permissions, custom guest flows, and guest log analytics
- Increase security by integrating with access control and cameras



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## Products

Description	Price	Qty	Ext. Price
CB62-512TE-HW Verkada CB62-TE Outdoor Bullet Camera, 4K, Telephoto Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention	\$1,367.28	5	\$6,836.40
LIC-3Y Verkada 3-Year Camera License	\$395.28	5	\$1,976.40
CELL-SW-ENC Cellular Remote Outdoor POE Switch W/Enclosure	\$1,420.49	4	\$5,681.96
TI-PG80 TRENDnet 8-Port Hardened Industrial Unmanaged Gigabit PoE + DIN-Rail Switch, 200W Full PoE+ Power Budget, 16 Gbps Switching Capacity, IP30 Rated Network Switch, Lifetime Protection, Black, - 8-port hardened Industrial Gigabit PoE+ Switch		4	
TI-S24048 TRENDnet 240W Single Output Industrial DIN-Rail Power Supply, Extreme Operating Temp Range -25 to 70 °C(-13 to 158 °F) Built-in Active PFC, Passive Cooling, DIN-Rail Mount, Silver, - DIN Rail 48V 240W Power Supply for TI-PG80		4	
CAT6-CMX-FT Cat6 Direct Burial, Waterproof, Outdoor Rated CMX, Black, 23AWG Solid Bare Copper, 550MHz, ETL Listed, Unshielded UTP, Bulk Ethernet Cable		100	
NF141206V-DIN Altelix 14x12x6 Vented Industrial DIN Rail Fiberglass Enclosure		4	
MAX-BR1-MINI Single Cellular Cat 4 Router - PrimeCare - FirstNet		4	
-LTE-US-T-PRM			
ANT-MB-22G-S 2xLTE, 2x Wi-Fi, 1xGPS- Black 5-in-1 2x LTE, 2x W-Fi, 1x GPS		4	
-B-6 SMA/RP-SMA adapters			
ACC-MNT-POLE-1 Verkada Pole Mount	\$150.48	5	\$752.40
Subtotal:			\$15,247.16

10 year warranty.



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## Services

Description		Price	Qty	Ext. Price
Installation	<b>Project Installation</b>	\$7,250.00	1	\$7,250.00
MISC	<b>Miscellaneous Conduit Connectors, Straps and Fittings</b>	\$800.00	1	\$800.00
LIFT-RENTAL	<b>Lift Rental</b>	\$1,800.00	1	\$1,800.00
Subtotal:				\$9,850.00



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## Bloomsburg LPR Quote



Prepared by:

**Harris Technology Services**

Hayden Coy

484-261-8200

[hcoy@harristechnologyservices.com](mailto:hcoy@harristechnologyservices.com)

Prepared for:

**Bloomsburg Police Dept.**

119 E 7th St

Bloomsburg, PA 17815

Lisa Dooley

(570) 993-4045

[Ldooley@bloomsburgpa.org](mailto:Ldooley@bloomsburgpa.org)

Quote Information:

**Quote #: 002931**

Version: 1

Delivery Date: 05/02/2024

Expiration Date: 05/30/2024

## Quote Summary

Description	Amount
Products	\$15,247.16
Services	\$9,850.00
Subtotal:	\$25,097.16
Shipping	\$450.00
Estimated Tax:	\$1,532.82
Total:	\$27,079.98

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

**Harris Technology Services**

**Bloomsburg Police Dept.**

Signature: \_\_\_\_\_

Name: Hayden Coy

Title: Account Executive

Date: 05/02/2024

Signature: \_\_\_\_\_

Name: Lisa Dooley

Date: \_\_\_\_\_